



APSF promotion activities and current issues in China



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- 편집자 주 -

Content

- Logistics and pallet industry in China
- APSF promotional activities in China
- Plan and principle

Logistics and pallet industry in China

- > Strong economic data in 2013
 - China's GDP reached 9.24 trillion U.S. dollars, annual growth surpassed 8%;
 - Cargo volume reached 45.1 billion tons, up 9.9%;
 - Cargo transportation reached 18.6478 trillion tons km, up 7.3%;
- ▶ Merchandise for foreign trade reached 3.31 billion tons, up 9.2%; show a good environment for the development of Chinese logistics and pallet industry.
- □ In 2013, China has over 800 million pallets in use. Comparatively, there were only 100 million pallets in 2002. Average annual growth rate surpassed 20% in the past 10 years.
- ▶ In recent years, a dozen of automatic production lines were introduced into China, greatly correcting the stubborn problem in pallet manufacturing of handmade-dependence.
- Not merely remarked by the growth in the number, but automatic manufacturing and high quality also have become the new focus in today's Chinese pallet industry.
- The national standard (GB/T 2934-2008) specifies the dimension of pallets in China: 1200mm×1000mm and 1100mm×1100mm.
- Nowadays, about 25% of the new produced pallets and nearly most of the rental pallets in market are standard pallets.
- > Pallet standards have played very important role on pallet standardization in China.
- Chinese rental pallet market is growing rapidly in these years. Various companies has gone into the market.
- > Foreign companies (CHEP, LogisALL, JPR, etc) take the lead, domestic enterprises are also piling in.



- > State owned companies show greater and greater interest in the market.
- In July 2010, China Merchants Group took over LOSCAM. China market has become the core area of its business development.
- In September 2014, China Packaging Corporation provided a capital injection of \$97,500,000 for the establishment of a new company: China Intelligent Logistics Packaging Co. Ltd..

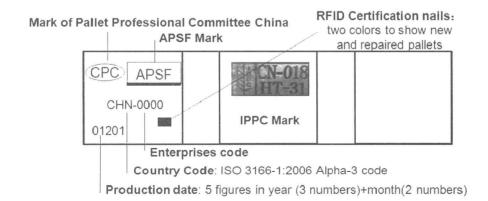
APSF promotional activities in China

> Pallet standardization

- Since the establishment of APSF in 2006, member states of APSF work closely on pallet standardization.
- In China, through years of consultation and guidance, revision work of pallet national standard (GB/T 2934-2008) was finished. The pallet standard coincides with the APSF pallet standard. This is helpful for pallet standardization in Asia.

Pallet certification system plan

- As one part of APSF pallet certification project, China has made the initial plan. Two steps are involved: enterprise certification and product certification.
- Enterprise certification: 23 enterprises have passed the evaluation by far.
- Product certification: the draft of marking system has been proposed and is in discussion.
- ▶ Marking System Cooperation with APSF and member nations is essential and necessary.





국제동향

- > Introduction and Propaganda in various platforms and activities
 - "China Pallet International Conference": Under the effective and powerful support of APSF, the conference has been annually held since 2006. Every year about 250 attendees from over 15 countries participate the conference. It has become a traditional event in the international pallet industry.
 - "Global Forum Wooden Pallets & Packaging Industry": was held alongside the 64th FEFPEB congress by FEFPEB in Bordeaux France, Oct. 2013.

 FEFPEB (European Federation of Wooden Pallet and Packaging Manufacturers) was established in 1946, its members cover 14 European countries and the major European pallet pools (EPAL, CHEP, LPR, IPP Logipal and PRS).
 - > Introduction and Propaganda in various platforms and activities
- "Northeast Asia Standardization Cooperation Forum" (NEASCF)
- O In 2012, speeched on "Construction of Asia standard system of general-purpose pallets for through transit of goods"
 - O In 2014, participated in the WG 10 meeting for developing RTS (Returnable Transport System) standards in CJK supply chain.
 - > Introduction and Propaganda in Media
 - China Pallet Handbook: published in 2010
- Pallet Information: newsletter monthly published
 - Journal of Logistics Technology and Application: monthly publication
 - Website of CPC: www.chinatuopan.com

Plan and principle

- > To construct Asian pallet family on the basis of the APSF platform: to step up our pace on pallet certification to further promote pallet standardization
- ▶ To pursue the principle of "Logistics amid good-neighbourliness" proposed by Mr. Hirahara: to build good-neighbor relationship and partnership to establish seamless logistics in Asia