

Report

< >

1.

-

2.

1) Owensboro Grains

Wright 가 가 (3)

John M. Wright .

Soybean meal "Soymax"

ocean freight risk

800

Owensboro Grains

가

(

) . 7~10

2

Owensboro Grains

Soymax

가

cost

1

5

가

returning

route

- 가

~2 (8 ~16)

(FOB)

2

(but,

가)

48.5%

4~5

* 2,500 8,000 5

() Typical Analysis - As Fed Basis

Composition(%)	Minerals(%)	Amino Acids(%)	Energy(kcal/kg)	Sugar Profile(%)
Protein	48.5	Potassium 2.27	Lysine 3.15	Gross Calories 333
Oil	0.9	Calcium 0.44	Methionine 0.71	Calories from Fat 14.8
Fiber	3.2	Phosphorus 0.70	Cstine 0.68	Saturated Fat 0.35
NDF	8.7	Magnesium 0.30	Met + Cys 1.39	Monosaturated Fat 0.22
Moisture	12.0	Sodium 0.006	Threonine 1.81	ME Poultry 2500
Ash	6.0	Chloride 0.02	Tryptophan 0.68	ME Swine 3385
Carbohydrates	30.0	Iron(mg/kg) 90	Arginine 3.57	DE Swine 3680
Linoleic Acid	0.81	Zinc(mg/kg) 88	Isoleucine 2.29	Warm Water Fish, DE 3160
Inositol(ppm)	5730	Selenium 0.26	Leucine 3.75	Cold Water Fish, DE 2930
Choline(ppm)	3300	(mg/kg)	Valine 2.46	
			Histidine 3.75	
			Phenylalanine 2.56	
			Tyrosine 1.81	
			Glycine 2.06	
			Serine 1.93	
			Proline 2.60	
			Alanine 2.13	
			Aspartic Acid 5.28	
			Glutamic Acid 8.52	



() IDEA() 5
 16 20
 - 가 405 , trading 15 .
 * 1987 service buyer
 가 commodity
 , Scoular
 가
 * (100~120 2004
 ,) 가 9 (200) , 2005
 seller 18 (400)
 buyer ()
 - 가 1
 * 가 , 가
 , 50% cost
 가 .

2) The Scoular Company

1892 George Scoular



Scoular
 - 30
 Midwest 3
 4
 Shipping
 delivery delay risk
 - Loss가
 가
 가
 (ex. ,)

8
 APL(American Project Line) .
 20 ,
 70%가 40 6
 returning GMO Non GMO
 - GMO, Non GMO
 * vessel : 가 : 20~50
 가 .
 (,) : 50 2~3
 가 CGB
 20~25 .
 * : 2004 150
 (40) 2003 40% 가
 Export
 Gulf
 (4~5)
 (75%가
 2010 90%)

3) CGB

2004 12,200
 , 3,000
 6,000
 INCOBRAS() SBM
 Buyer
 46.5% SBM
 45.5% SBM 가

4) CBOT(Chicago Board of Trade)

- 가 , 가
 1848
 가
 risk ()
)
 - ()
 CBOT
 , 가

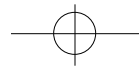


CBOT



place. 60 가 sales office 가 .
 2004 362
 Midwest
 17 가
 30%
 - 9:30
 - , , , 65
 , , ,
 600
 10
 가 .
 7:30
 6:00 가
 - 2005 5 20 ,
 offer
 , 가 가 .
 -
 - (가)
 1997 - Vacumm (1
 가 (because :)
 가)
 가 , - (2)
 () . - 20
 가 .
 5) ADM(Archer Daniels Midland)
 가
 26,000 700 가 Cost
 가 (50~100). Wood

Cost 가(.)가 가
 가 가
 - (,
)
 Cost
 - ADM '가 ADM Capacity
 ,
 가가
 - ADM *
 가 .
 - 가, , Cost volume
 ADM 가
 - (40) 52,000
 - 6 14 Contract 가 (.)
 : 830us\$/Container(40) basis, ,
 200
 6) Maersk-Sealand
 Maersk-Sealand 30 가
 2 - 가
 9가 가
 6,500TEU 10 (8,000TEU) - 가 가
 . 가 가
 ,
 ,
 ,
 가 Cost
 - vessel 가



가 9 Teu/

20 ~ 25% .

() 5 가 ; :1,700

Commodity :2,174

25

600 /year

15%

7)

- 30m, 60m 14

3 (, ,

)

2 375 .

TTI (Total Terminal International)

Service One Stop

- 가 46

- 120 ,

company IT()

