
Special Service



Special Services... there's more to TNT

I. Special Services

II. Clinical Trial Network Service

III. Door to Door Service

IV. 3

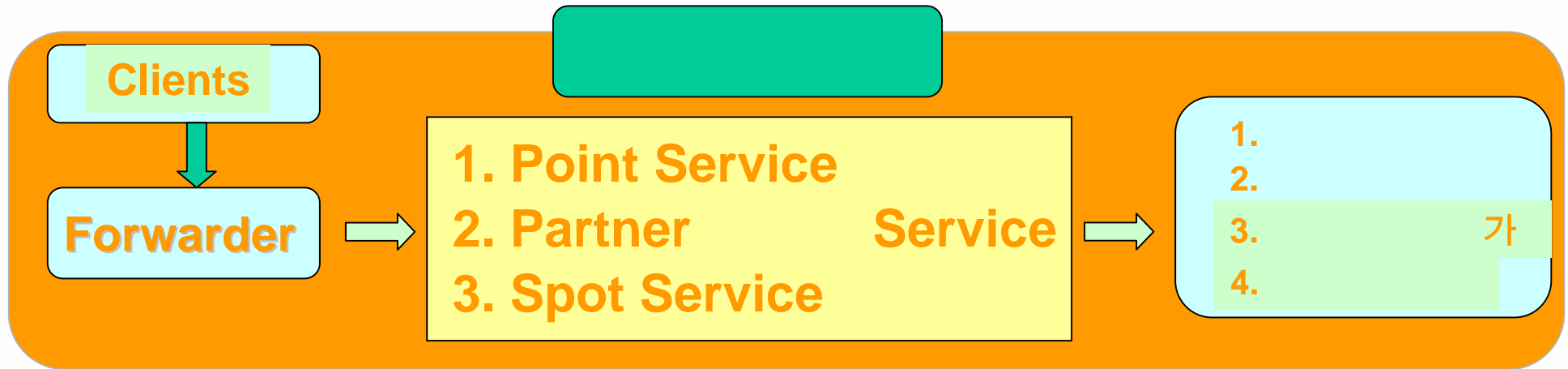
V. Back office out sourcing

VI.

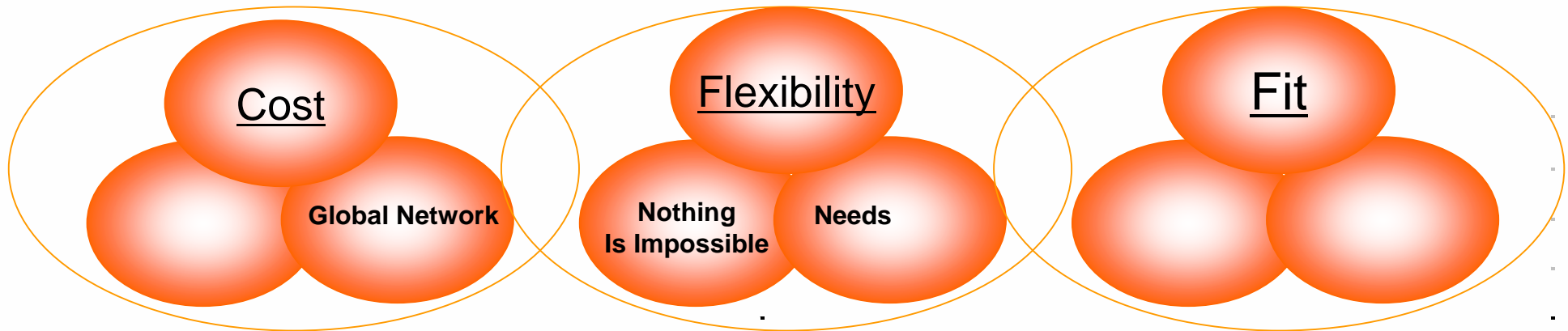
Special Services... there's more to TNT

I. Special Services

- 1



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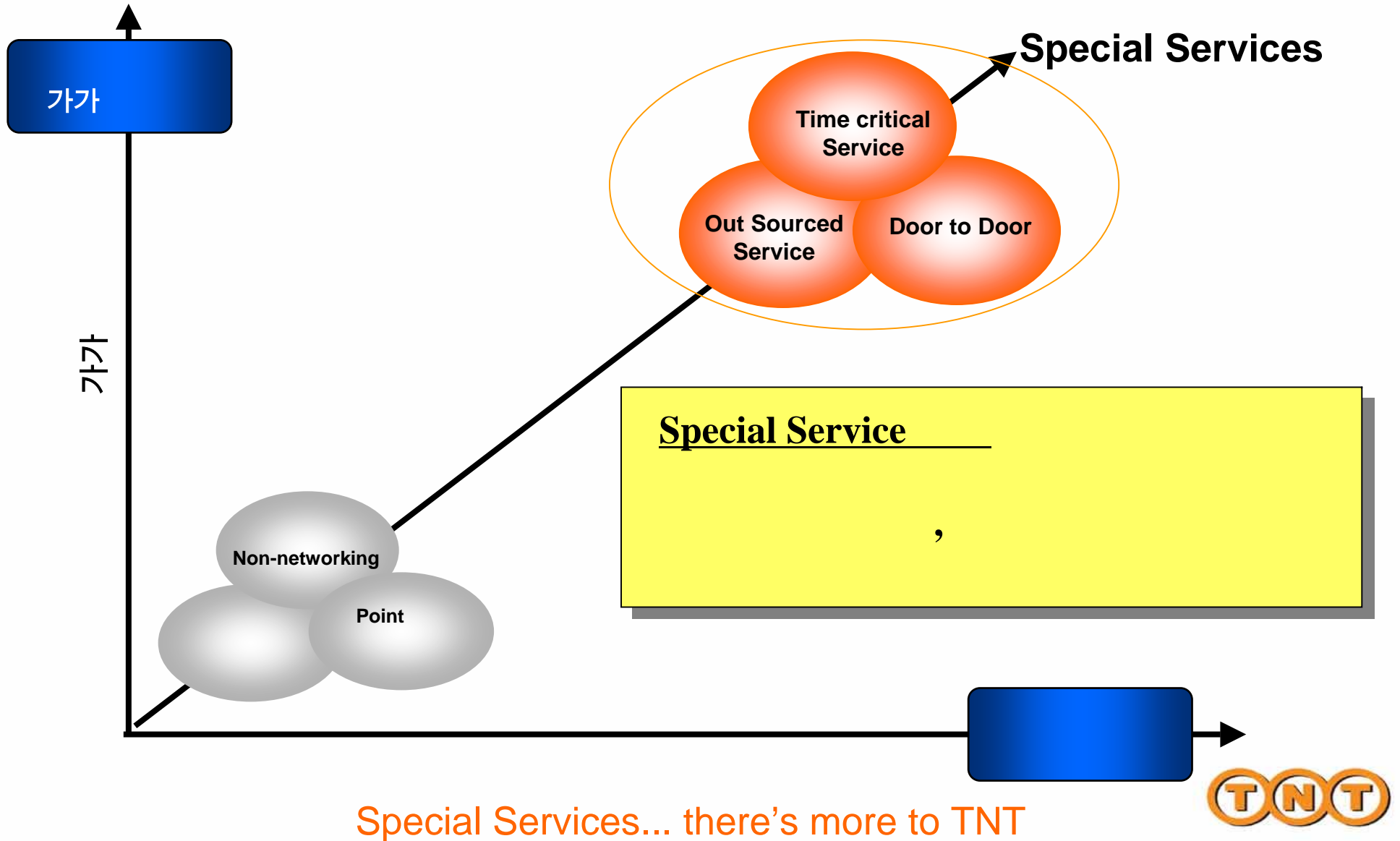


Special Services... there's more to TNT



I. Special Services

- 2





Special Services... there's more to TNT



FOCUS AREAS FOR SPECIAL SERVICES



Special Services... there's more to TNT





II. Clinical Trial Network (CTN)

Special Services... there's more to TNT



II. Clinical Trial Network (CTN) – 1.

❖ Clinical Trial Network(CTN)

* / , 가

* : (Tissue),

* GLOBAL Network Network

Clinical Trial Network

(,)

/ / (Tissue)

(24 ,48)
Sameday,Nextday

365 ,24
Global Network

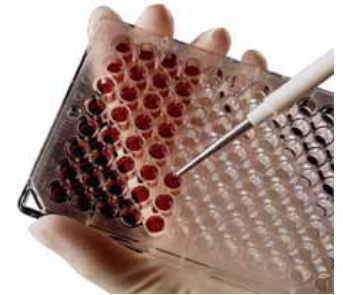
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II. Clinical Trial Network (CTN) – 2.TNT Solution

Center of Excellence

- Contact point
-
- Clinical
-
- ()

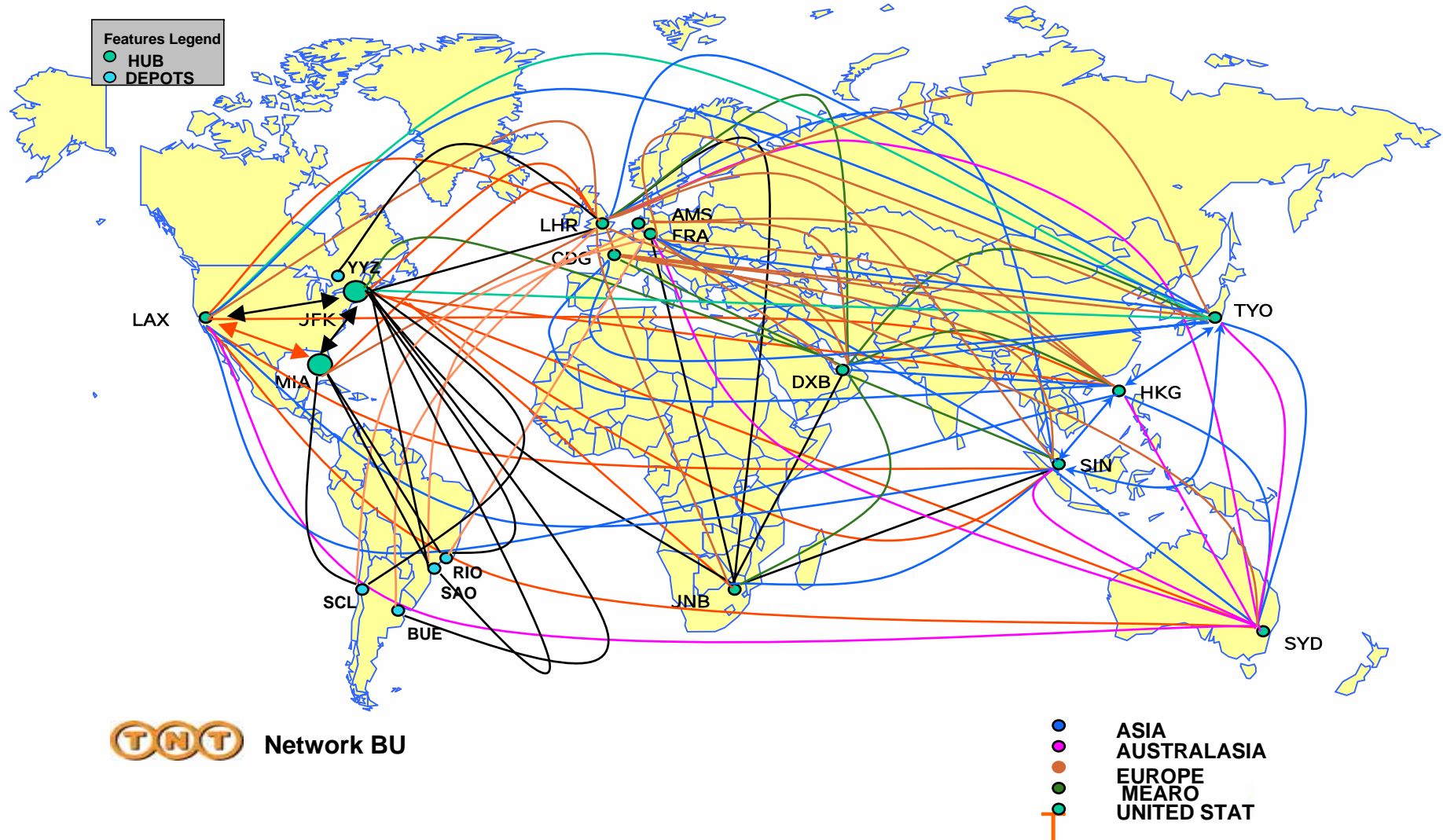


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II. Clinical Trial Network (CTN) – 2.TNT Solution(con't)

The Global Clinical Trial Network(CTN)



II. Clinical Trial Network (CTN) – 2.TNT Solution (con't)

Dedicated Packaging for Trials Samples

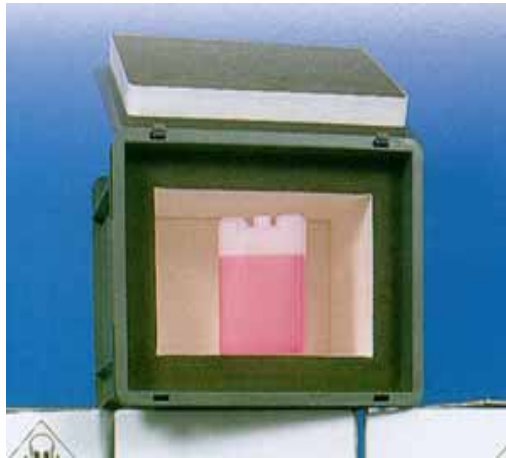


TNT Medpak

- IATA()

'TNT Medpak Thermo'

- Dry-ice: < - 20° C
- Frozen gel-packs: - 12° C to - 20° C
- Chilled gel-packs: 2° C to 8° C degrees



Medpak

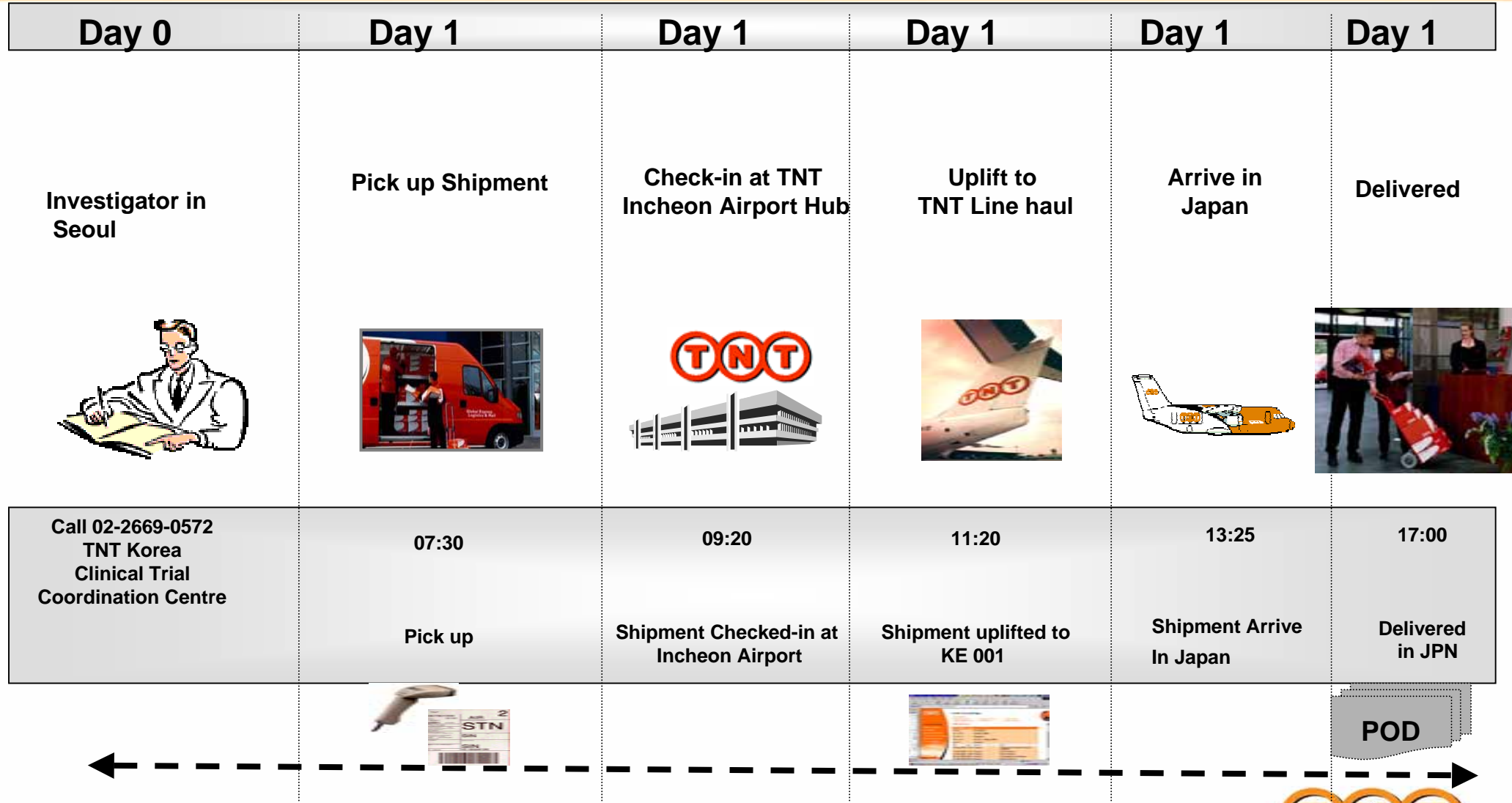


Dry Ice Supply

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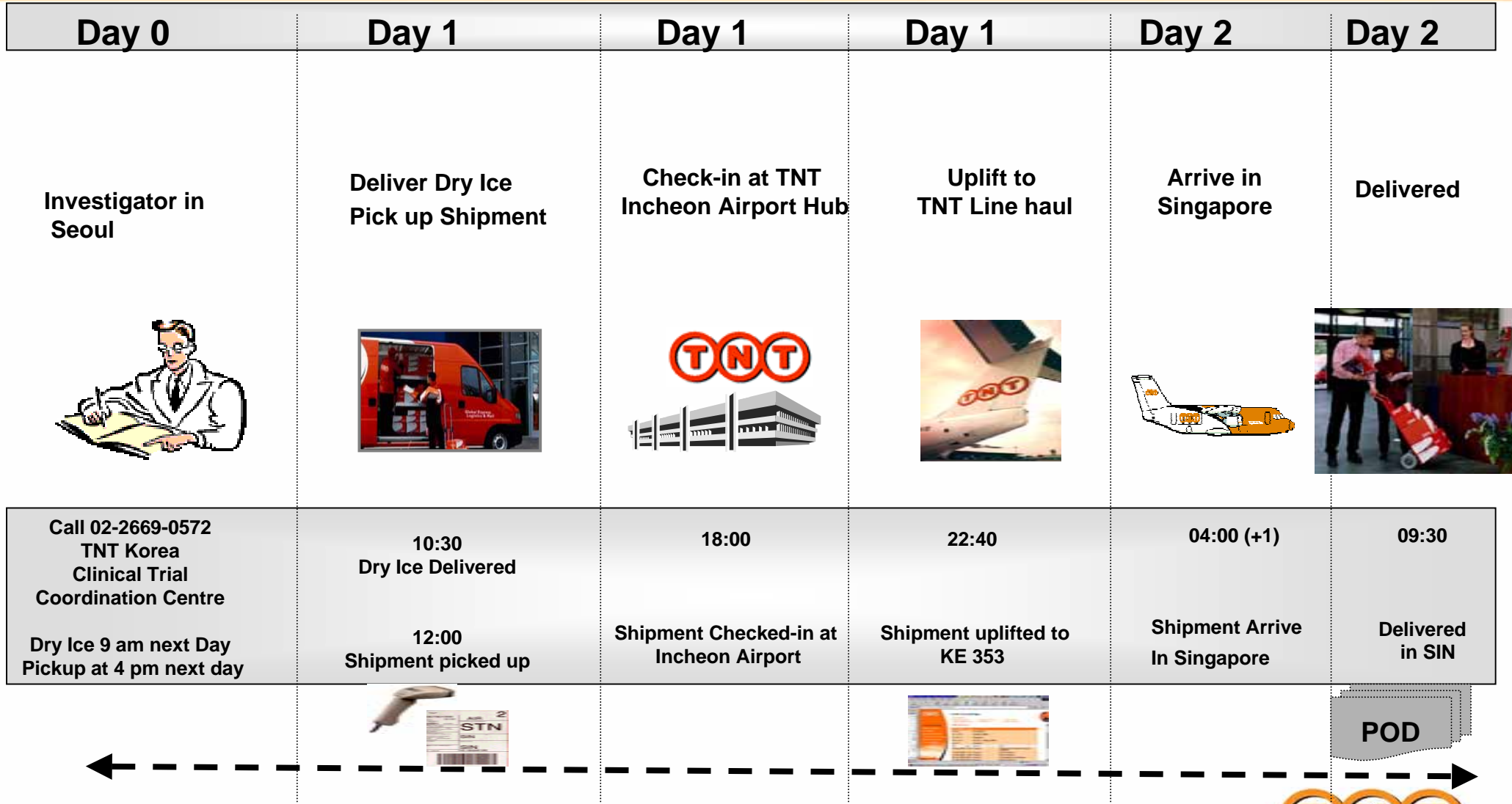
II. CTN – “Sameday Delivery” to Japan - 1



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II. CTN – 2 “Nextday Delivery” to Singapore - 2



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III. Door To Door Service

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III. Door To Door Service – 1.

❖ Door to Door Service

* DDP, DDU

* Point to Point , Door to Door 가 (Through)

* (Safety)

Door to Door Service

Speed

Safety/Security

Real Time Control

Transparent in Pricing

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III. Door To Door Service – 2.TNT Solution

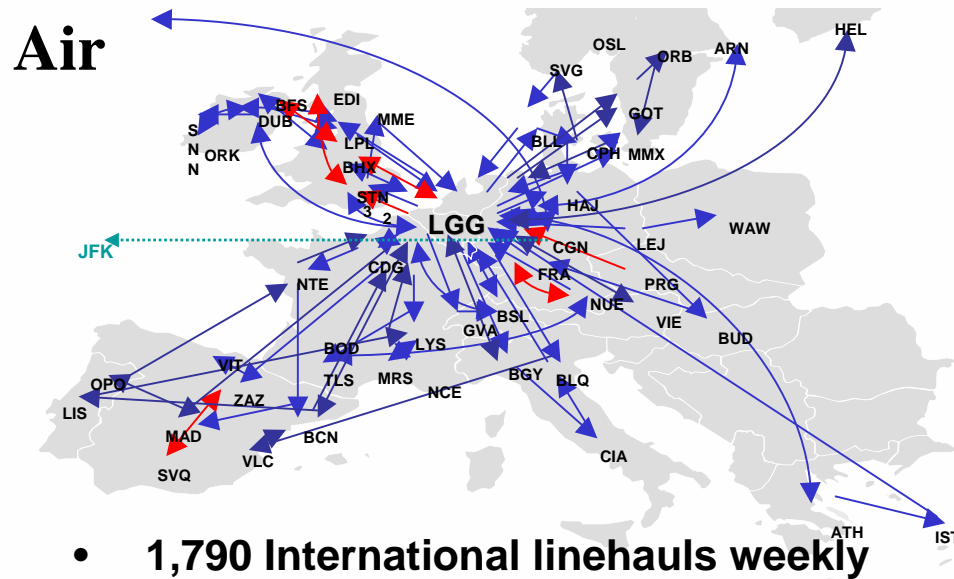
Service point

- Door to Door (: P/up , Freight, Door Through Cost)
- 가
- Network
- /
- Door to Door / C/S

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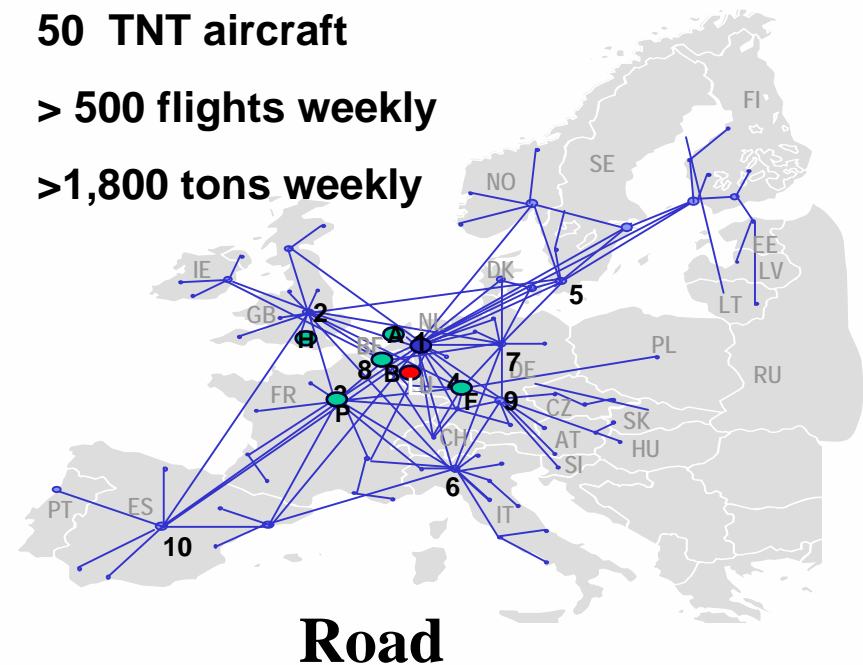


III. Door To Door EU Network – 2. TNT Solution



- 1,790 International linehauls weekly
- 1,810 Domestic Linehauls weekly
- 2,000 Air System Feeders weekly
- 9,000 tons weight international weekly)
- >450 depots connected

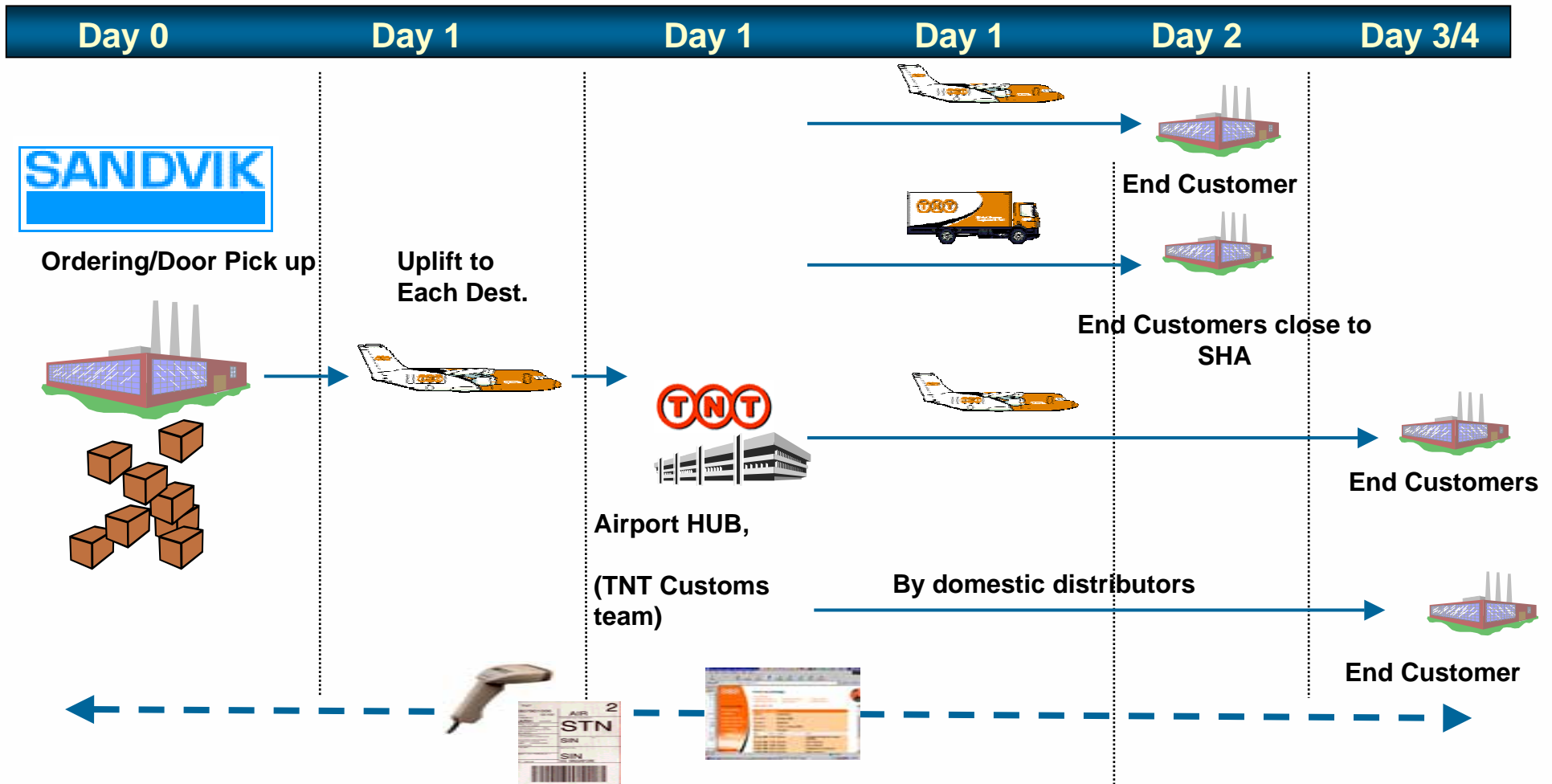
- Single hub network
- Hub based in Liège
- 49 airports
- 50 TNT aircraft
- > 500 flights weekly
- >1,800 tons weekly



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II. Door to Door Service - 1 (Sandvik -)



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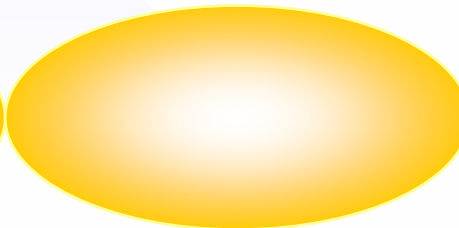
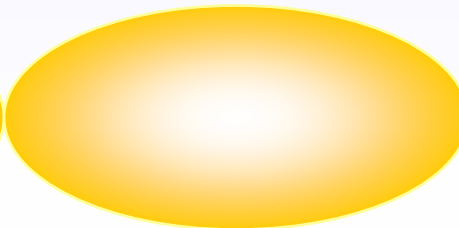
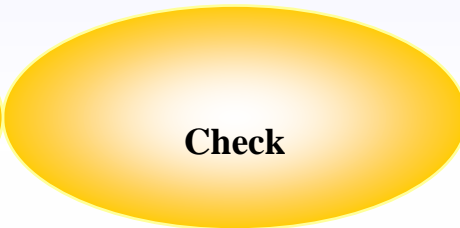
IV. 3

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IV. 3

Service – 1.



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IV. 3

Service – 2.TNT Solution

Service point

-
- 가
- Consulting
- /
- 3 / C/S

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IV. 3

Service – 2.TNT Solution / Asia TNT Overview

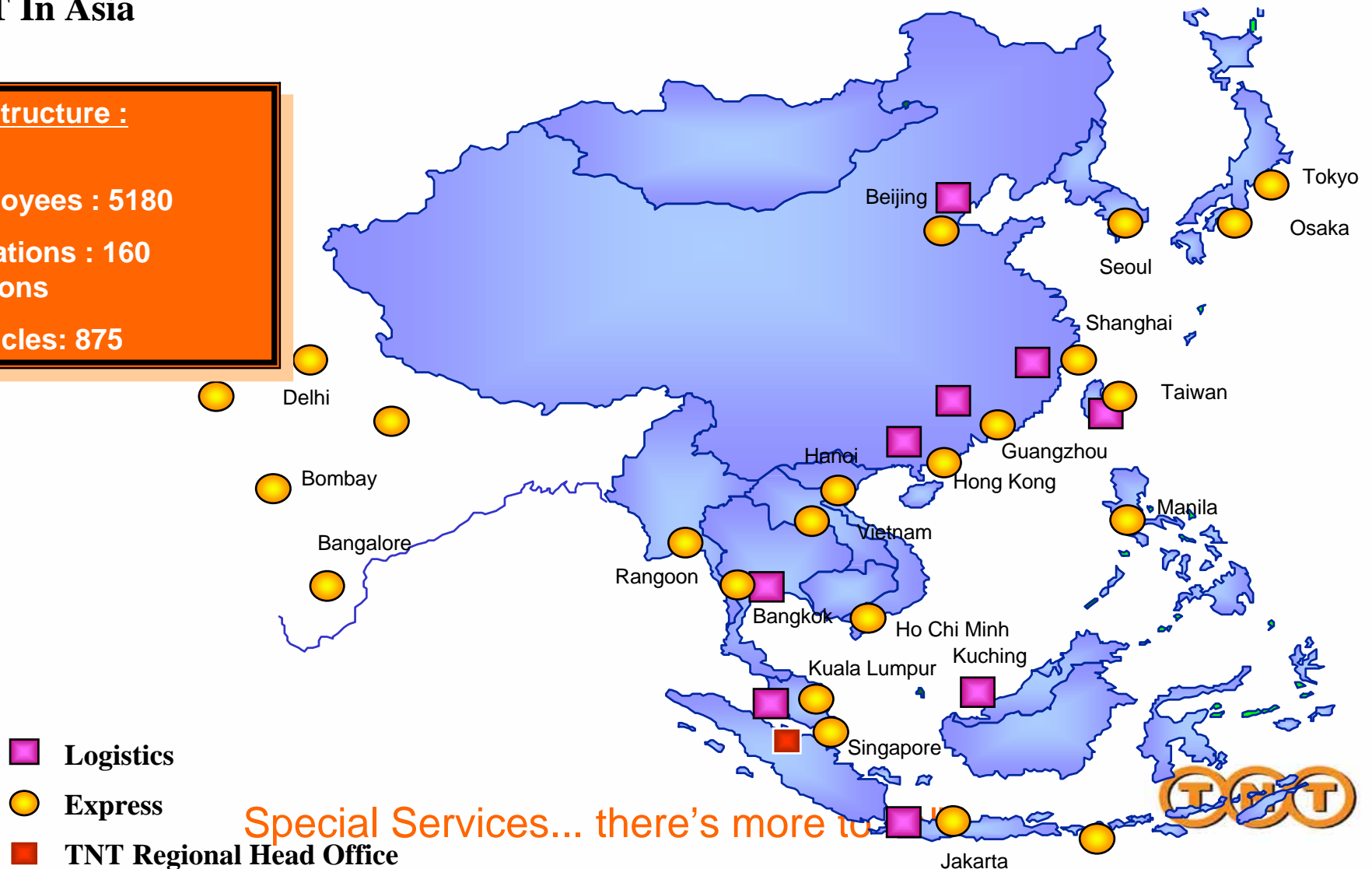
TNT In Asia

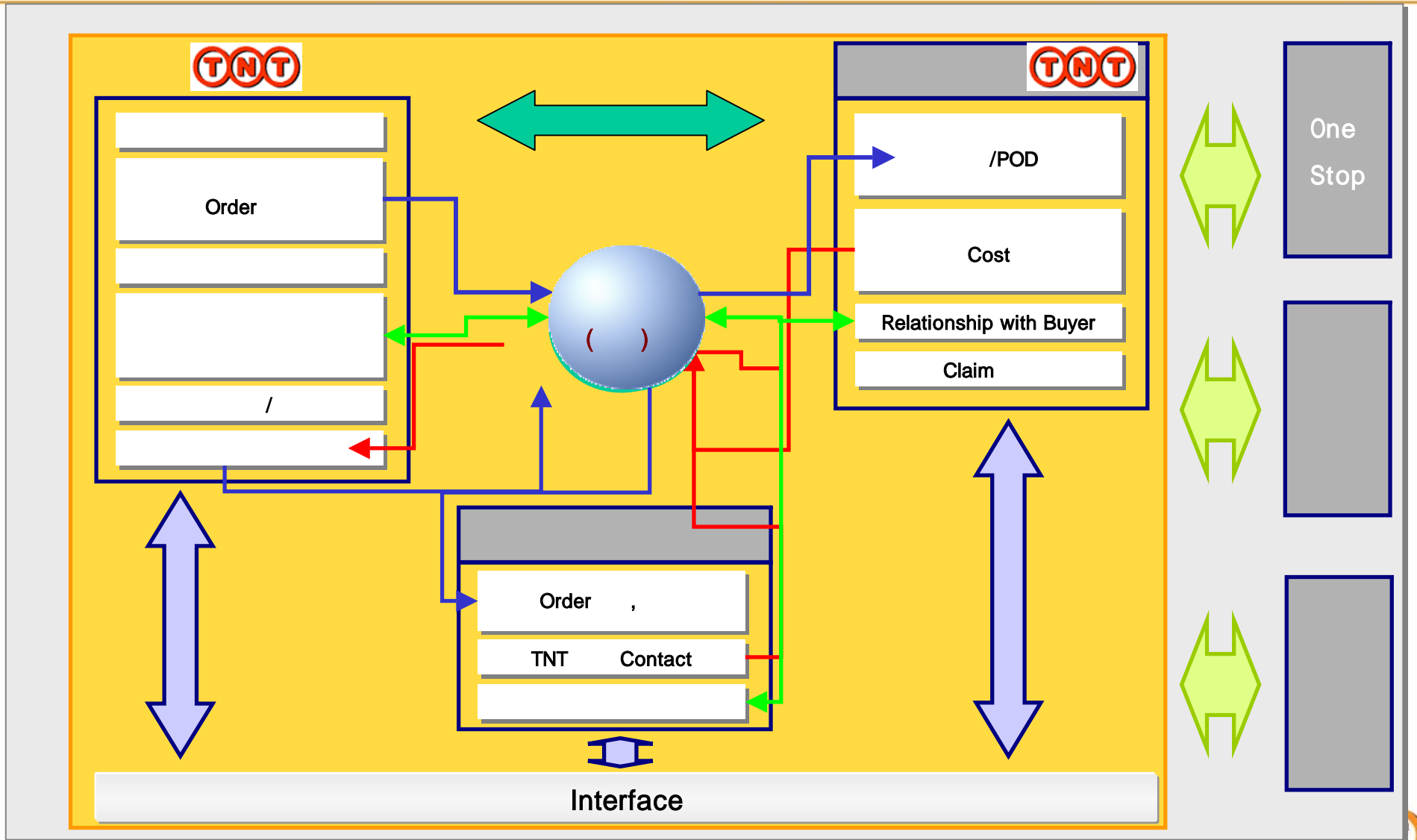
Infrastructure :

Employees : 5180

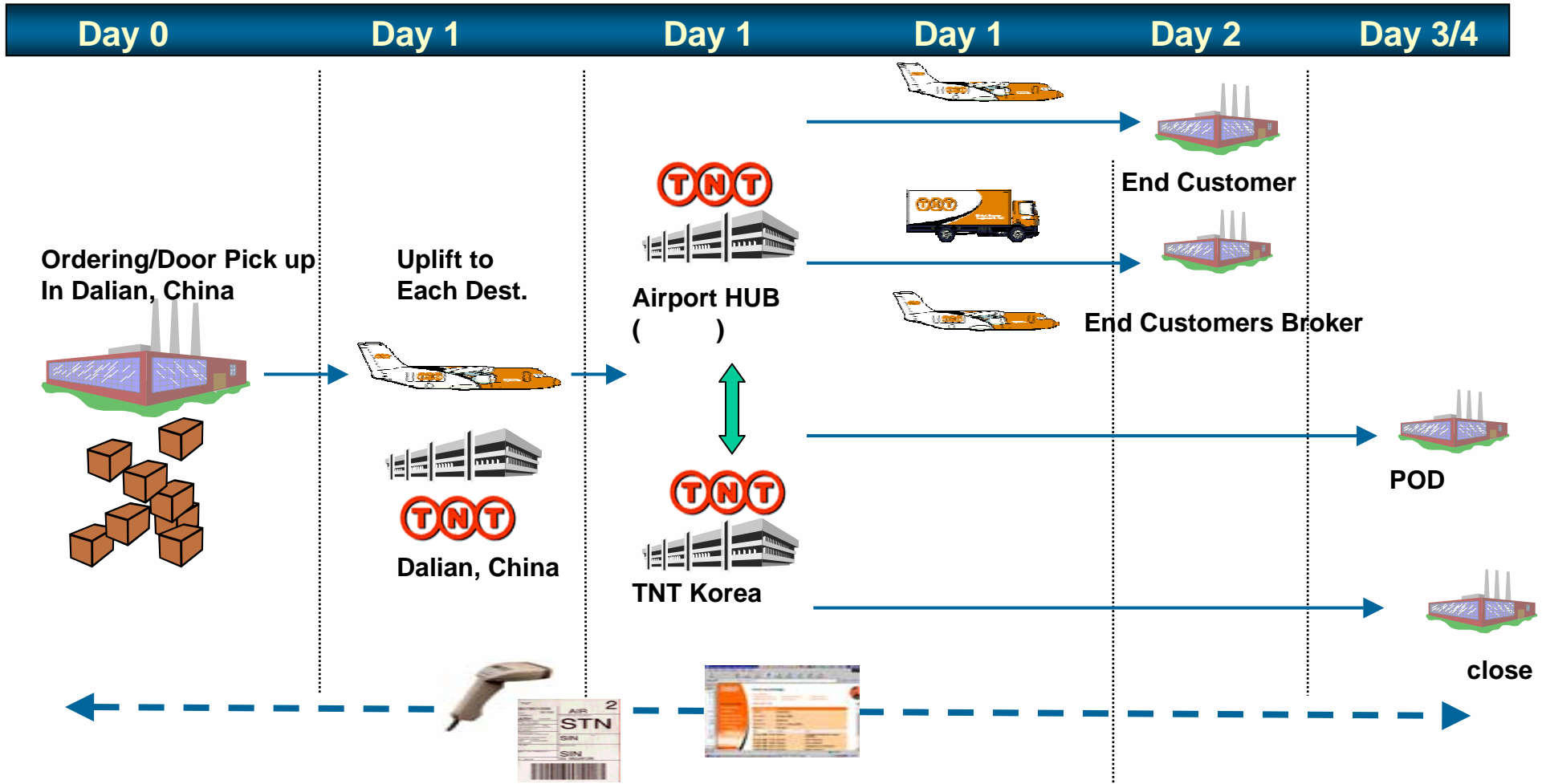
• Locations : 160 locations

• Vehicles: 875





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V. Back Office Out-sourcing Service

Special Services... there's more to TNT



V. Back Office Out-sourcing Service – 1.

❖ Back Office Out-sourcing Service

* **Core Business**

* **Archive and Records Management**

* **Financial/Banking/Project/Mail room**

Back Office Out-sourcing Service

Awareness of
All Company Assets

Commercialisation of
the Assets

Global standardisation of
Outsourced Services

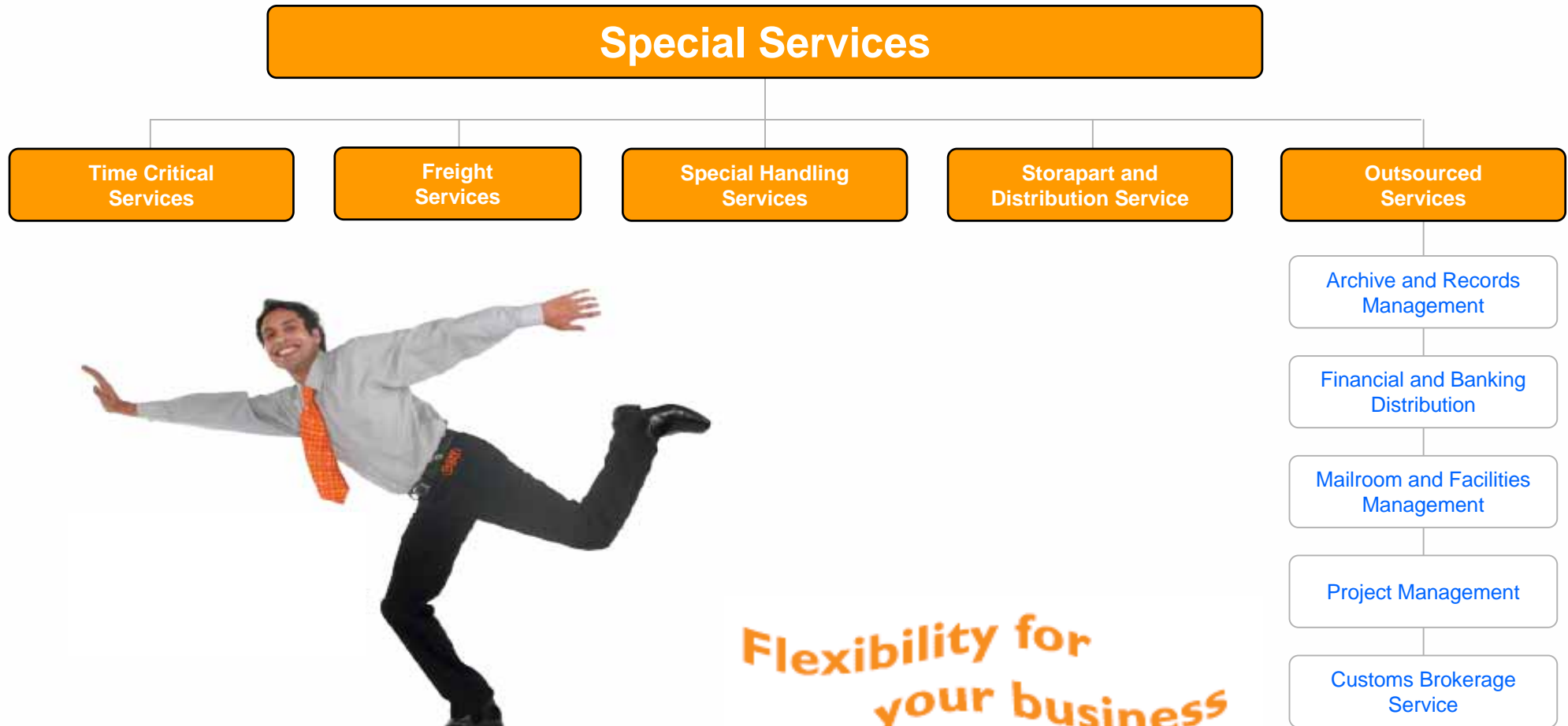
Flexibility

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V. Back Office Out-sourcing Service – 1.

2



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IV. 3

Service – 2.TNT Solution – Service Point

Outsourced
Services



An integral part of strategic planning releasing companies to focus on core competencies

Archive and Records
Management



Off-site archiving solutions at strategically located premises either locally or centrally with access at any time of day for retrieval electronically and physically

Financial and Banking
Distribution



Dedicated and shared-user networks designed to meet sector specific requirements – Fixed Routes

Mailroom and Facilities
Management



Outsourcing of non core activities to experienced mail handlers allows focus on customer's specific competencies

Project Management



Expertise where specialist transportation services are required from client events, exhibitions through to complete office relocation. TNT Group synergies

Customs Brokerage
Service



Specialists brokerage services and consultancy



Outsourced Services

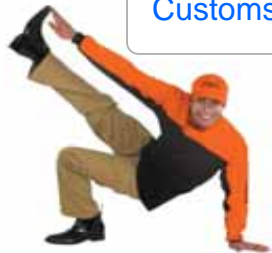
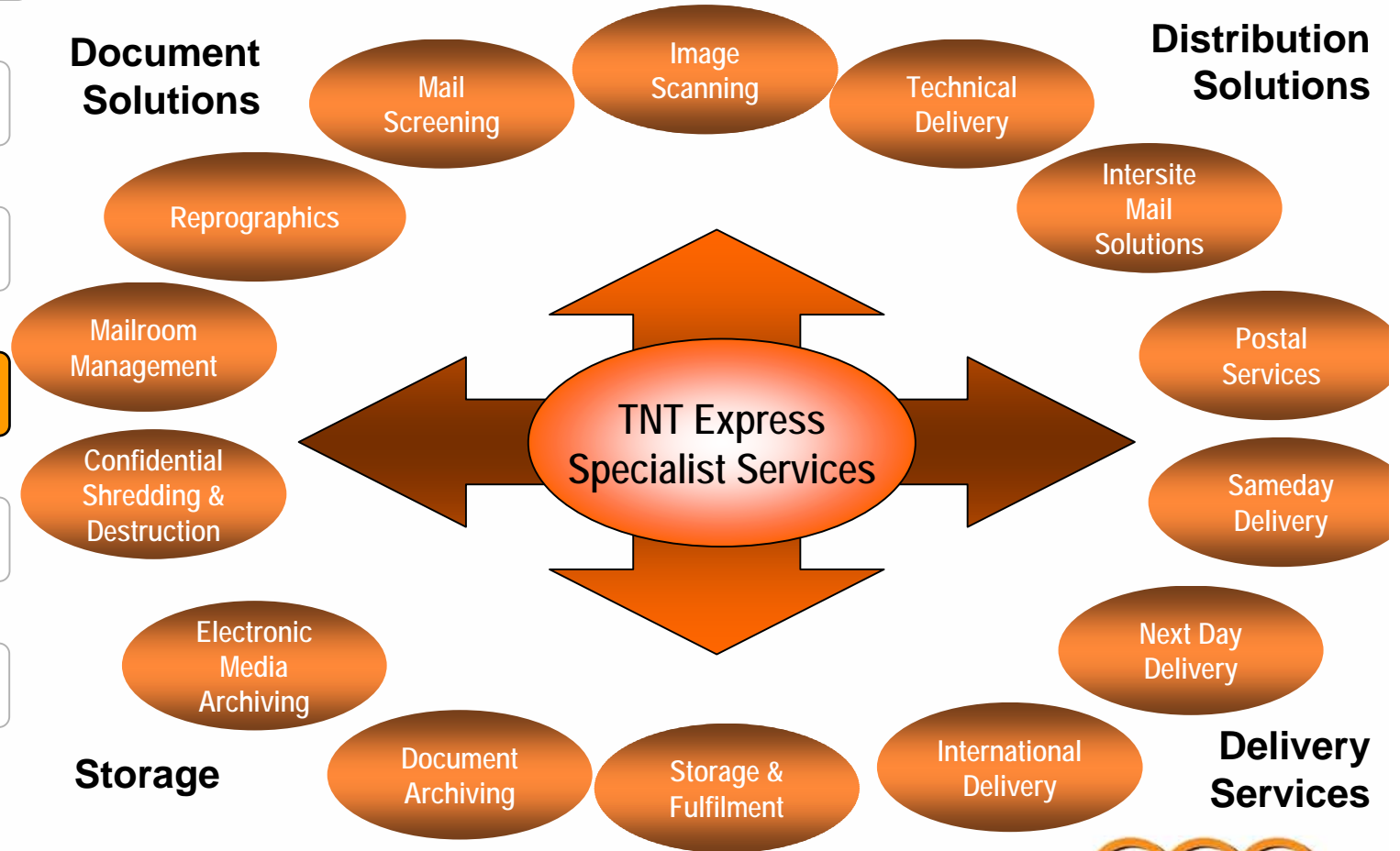
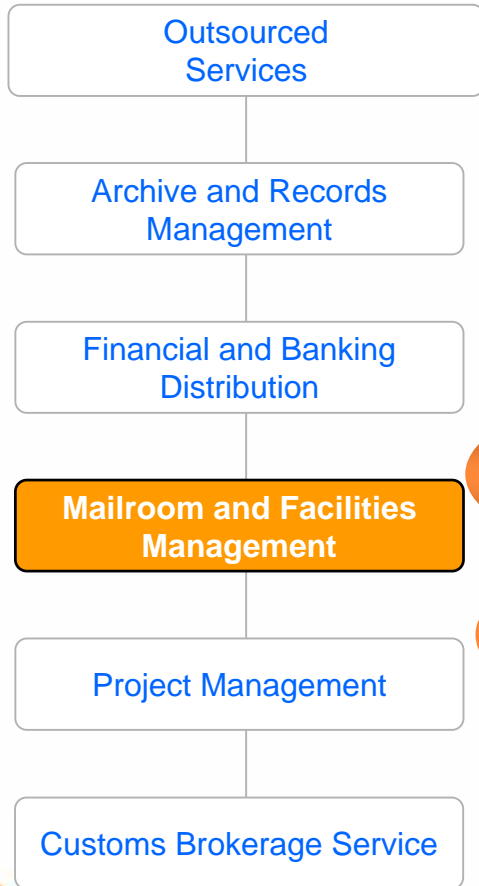
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IV. 3

Service – -1 Mailroom Service

Product Portfolio



Outsourced Services

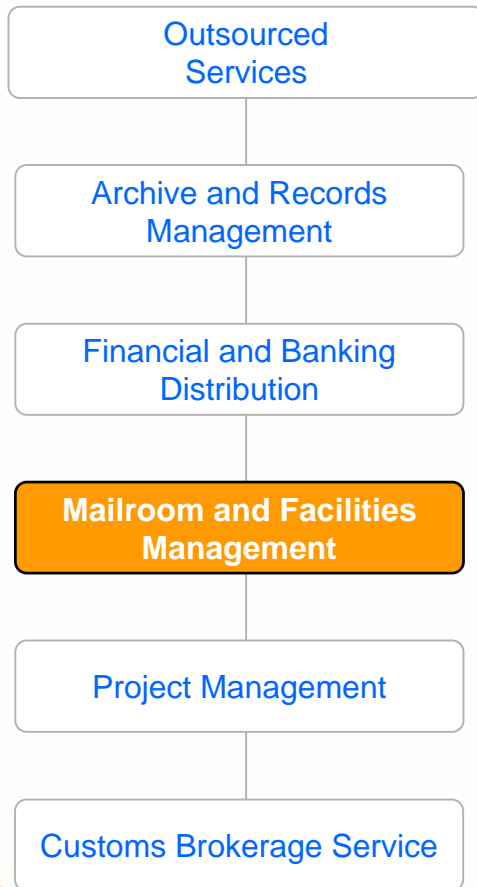
Special Services... there's more to TNT



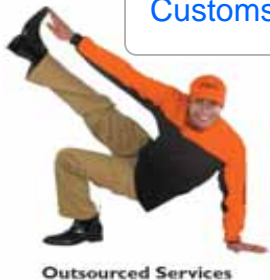
IV. 3

Service – -1 Mailroom Service

Principles



- Totally tailored solution
- Group support infrastructure
- Flexible service level agreement
- Detailed KPI reports
- Innovative technology
- Multi-skilled / Cross functional resource



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IV. 3

Service – -1 Mailroom Service

Customer examples



Outsourced Services

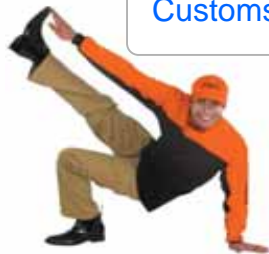
Archive and Records Management

Financial and Banking Distribution

Mailroom and Facilities Management

Project Management

Customs Brokerage Service



Outsourced Services

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VI.

Special Services... there's more to TNT



VI.

We deliver not only shipments but also our mind.

- Point Over-all ->
- Core Business Out sourcing
- One-Stop Service
- Feed back
- (Consulting)

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Delivering More Through Great People In TNT



Thank you !!!!!

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